

23rd July 2021

Hi Aria,

Trust you are doing well.

I really like your fervour and tenacity. These are very good attributes.

Thanks for the link <https://www.cisecurity.org/blog/the-one-equation-you-need-to-calculate-risk-reduction-roi/>. It is very instructive. I like the content and concept.

As you may know, there are usually a lot of tools in the toolbox; and the right one is always dependent on the need, at the time of need. Now, many of us tend to use the same tools for many different situations, and at best trying to approximate efficiency and effectiveness. Many times, these work, but in some instances, they become a pain and diminish value. In the same vein, using Risk ROI, whilst very important for determination of investment efficiency, it may not be the best tool for situations like:

1. What specific threat are we responding to?
2. What supplementary controls must be implemented?
3. What our risk appetite and tolerance settings should be?
4. How do we, in the first instance, prevent a situation where gaps will creep into our environment?
5. What threat threshold must warrant additional/supplementary investments?
6. What is the specific path of risk dynamics in our environment and what can we learn from this, to maximise our value creation capacity?
7. etc

Of a fact, the Risk ROI equation given in the CIS article can be leveraged for Metric/KPI setting for the SVRE; and the SVRE and the Risk ROI equation do not have to be mutually exclusive.

The thing is, I am not claiming to know everything, nonetheless, I have used and leveraged a lot of these other equations a few times and I understand where the gaps are.

Once again, thank you for keeping the diligence. Professionals like yourself are the ones that will uplift our industry :-)

Once again, THANK YOU.

Sincere regards
Gabriel